

	2020 Budget	2021 Budget	2022 Budget
<b>INCOME</b>			
MISO Grant	\$ 1,433,839.41	\$ 1,456,236.64	\$ 1,479,118.81
Interest - Bank Accounts			\$ -
Miscellaneous Revenue			\$ -
<b>TOTAL INCOME</b>	\$ 1,433,839.41	\$ 1,469,685.39	\$ 1,506,427.53
<b>Monthly Allotment</b>	\$ 119,486.62	\$ 121,353.05	\$ 123,259.90

**EXPENSES**

<b>Personnel Compensation &amp; Benefits</b>			
Compensation - Executive Director	\$ 158,676.89	\$ 162,643.81	\$ 166,709.91
Compensation - Director of Regulatory Affairs	\$ 113,245.38	\$ 116,076.52	\$ 118,978.43
Compensation - Office Manager	\$ 95,282.64	\$ 97,664.70	\$ 100,106.32
Compensation - PT Office Assistant	\$ 21,584.50	\$ 22,124.11	\$ 22,677.22
Compensation - Health Benefits	\$ 10,000.00	\$ 10,250.00	\$ 10,506.25
<b>Total Personnel Compensation &amp; Benefits</b>	\$ 398,789.41	\$ 408,759.14	\$ 418,978.12

**Other Personnel Expenses**

Staff Training and Development	\$ 6,500.00	\$ 6,500.00	\$ 6,500.00
Monthly Payroll Fees	\$ 5,100.00	\$ 5,100.00	\$ 5,100.00
<b>Total Other Personnel Expenses</b>	\$ 11,600.00	\$ 11,600.00	\$ 11,600.00

**Office Expenses**

Computer Support	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
Computers	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
Websites	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
EGEAS software, licenses & training costs	\$ 189,000.00	\$ 192,000.00	\$ 195,000.00
Employee Cell Phone Reimbursement	\$ 2,700.00	\$ 2,700.00	\$ 2,700.00
Furniture/Office Equipment	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
Rent, Parking & Office Operating Expenses	\$ 16,000.00	\$ 16,400.00	\$ 16,810.00
Postage, shipping & delivery	\$ 500.00	\$ 500.00	\$ 500.00
Printing & Copying Supplies	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
Office Supplies	\$ 1,100.00	\$ 1,127.50	\$ 1,155.69
Phone, Fax & Internet	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00
Miscellaneous Office Expenses	\$ 500.00	\$ 500.00	\$ 500.00
<b>Total Office Expenses</b>	\$ 234,800.00	\$ 238,227.50	\$ 241,665.69

**Membership/Program Support Expenses**

Teleconferencing	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00
Membership Subscriptions	\$ 72,750.00	\$ 72,750.00	\$ 72,750.00
Program Legal	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00
Program Professional	\$ 100,000.00	\$ 100,000.00	\$ 100,000.00
<b>Total Membership/Program Support Expenses</b>	\$ 253,750.00	\$ 253,750.00	\$ 253,750.00

**Organizational (Corp) Expenses**

Accounting, Audit & Tax	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00
Corporation	\$ 200.00	\$ 200.00	\$ 200.00
OMS Legal	\$ 10,000.00	\$ 10,250.00	\$ 10,506.25
OMS Professional	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00
<b>Total Organizational (Corp) Expenses</b>	\$ 43,700.00	\$ 43,950.00	\$ 44,206.25

**Insurance Expenses**

Directors & Officers	\$ 4,200.00	\$ 4,200.00	\$ 4,200.00
General Office + Umbrella+Auto	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
<b>Total Insurance Expenses</b>	\$ 6,200.00	\$ 6,200.00	\$ 6,200.00

**Travel Expenses**

Consumer Advocate	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00
Member	\$ 290,000.00	\$ 297,250.00	\$ 304,681.25
OMS Staff	\$ 60,000.00	\$ 61,500.00	\$ 63,037.50
<b>Total Travel Expenses</b>	\$ 380,000.00	\$ 388,750.00	\$ 397,718.75

**Meeting Expenses**

Annual Meeting	\$ 45,000.00	\$ 45,000.00	\$ 45,000.00
Other OMS Meetings	\$ 60,000.00	\$ 60,000.00	\$ 60,000.00
<b>Total Meeting Expenses</b>	\$ 105,000.00	\$ 105,000.00	\$ 105,000.00

<b>TOTAL INCOME</b>	\$ 1,433,839.41	\$ 1,456,236.64	\$ 1,479,118.81
<b>TOTAL EXPENSES</b>	\$ 1,433,839.41	\$ 1,456,236.64	\$ 1,479,118.81
<b>INCOME-EXPENSES</b>	\$ (0.00)	\$ -	\$ -